



2026

MARCH

CITY OF GUELPH

Real Estate Market Report



ROYAL CITY REALTY
BROKERAGE



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Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

The City of Guelph remained in buyer's market territory this period, as rising inventory and declining sales activity continued to shift leverage toward purchasers. The median sale price edged down 0.26% to \$737,579, while the average sale price saw a slight increase of 0.41% to \$775,757. Sales volume dropped 19.96% to \$85.33M, driven by a 20.29% decrease in unit sales to 110 transactions. Meanwhile, new listings increased 7.61% to 313 and expired listings rose 38.1% to 29, reflecting growing supply and heightened competition among sellers. With a unit sales-to-listings ratio of 35.14%, down 9.23% year over year and below the 39% threshold, conditions continue to favour buyers in the City of Guelph.



March year-over-year sales volume of \$85,333,317

Down -19.96% from 2025's \$106,619,127 with unit sales of 110 down -20.29% from last March's 138. New listings of 313 are up +7.61% from a year ago, with the sales/listing ratio of 35.14% down -9.23%.



Year-to-date sales volume of \$217,552,713

Down -22.64% from 2025's \$281,221,978 with unit sales of 110 down from 138 in 2025. New listings of 822 are up +20.09% from a year ago, with the sales/listing ratio of 35.64% down -7.68%.



Year-to-date average sale price of \$743,402

Down from \$781,379 one year ago with median sale price of \$724,000 down from \$778,000 one year ago. Average days-on-market of 41 is up 11 days from last year.

MARCH NUMBERS

Median Sale Price

\$737,579

-0.26%

Average Sale Price

\$775,757

+0.41%

Sales Volume

\$85,333,317

-19.96%

Unit Sales

110

-20.29%

New Listings

313

+7.61%

Expired Listings

29

+38.1%

Unit Sales/Listings Ratio

35.14%

-9.23%

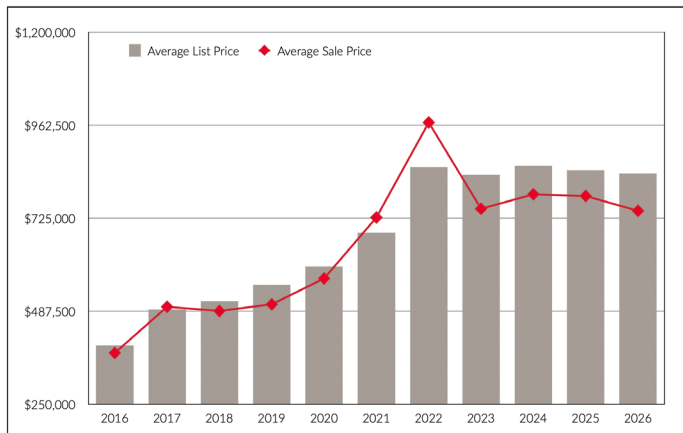
*Year-over-year comparison
(March 2025 vs. March 2026)*

THE MARKET IN DETAIL

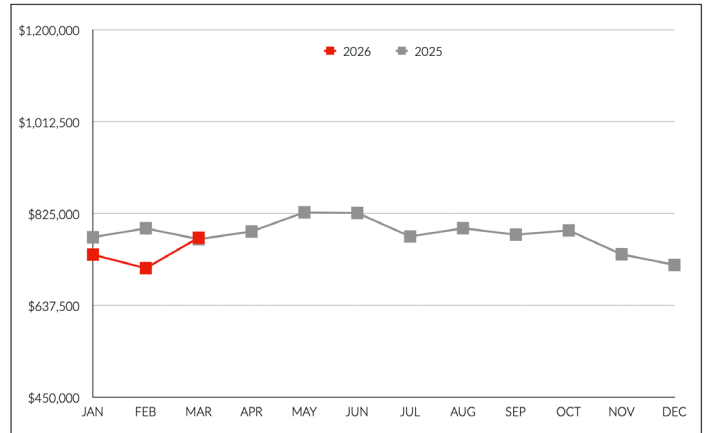
	2024	2025	2026	2025-2026
YTD Volume Sales	\$317,365,243	\$281,221,978	\$217,552,713	-22.64%
YTD Unit Sales	403	360	293	-18.61%
YTD New Listings	692	831	822	-1.08%
YTD Sales/Listings Ratio	58.24%	43.32%	35.64%	-17.72%
YTD Expired Listings	60	88	98	+11.36%
Monthly Volume Sales	\$130,331,851	\$106,619,127	\$85,333,317	-19.96%
Monthly Unit Sales	166	138	110	-20.29%
Monthly New Listings	289	311	313	+0.64%
Monthly Sales/Listings Ratio	57.44%	44.37%	35.14%	-20.8%
Monthly Expired Listings	17	21	29	+38.1%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	1	1	6	+500%
YTD Sales: \$350K-\$549K	33	37	56	+51.35%
YTD Sales: \$550K-\$749K	82	54	102	+88.89%
YTD Sales: \$750K-\$999K	89	97	88	-9.28%
YTD Sales: \$1M - \$2M	30	32	36	+12.5%
YTD Sales: \$2M+	2	1	0	-100%
YTD Average Days-On-Market	27.33	29.67	41.33	+39.33%
YTD Average Sale Price	\$785,703	\$781,379	\$743,402	-4.86%
YTD Median Sale Price	\$750,000	\$778,000	\$724,000	-6.94%

City of Guelph MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

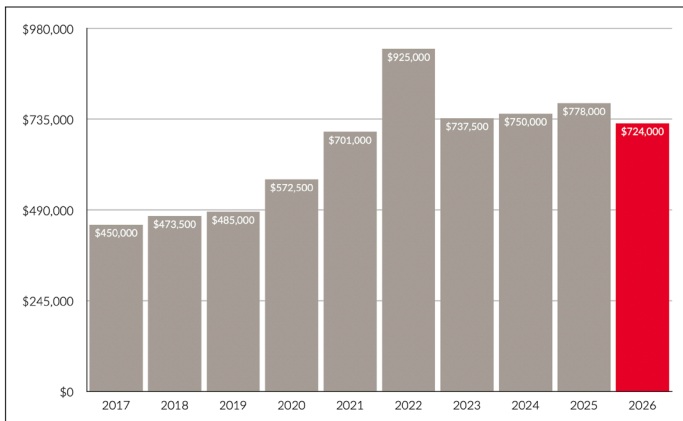


Year-Over-Year

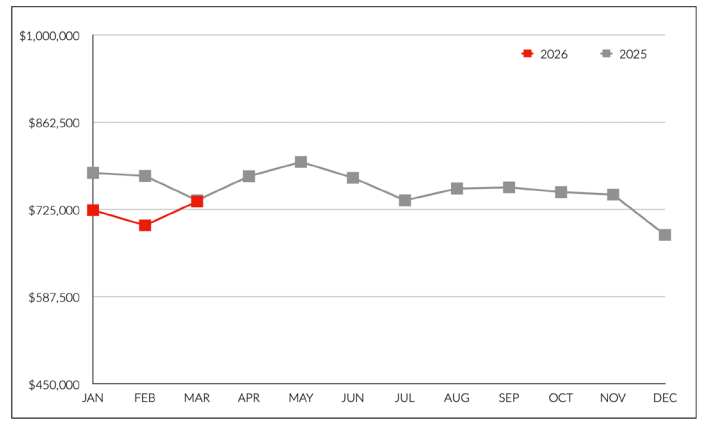


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



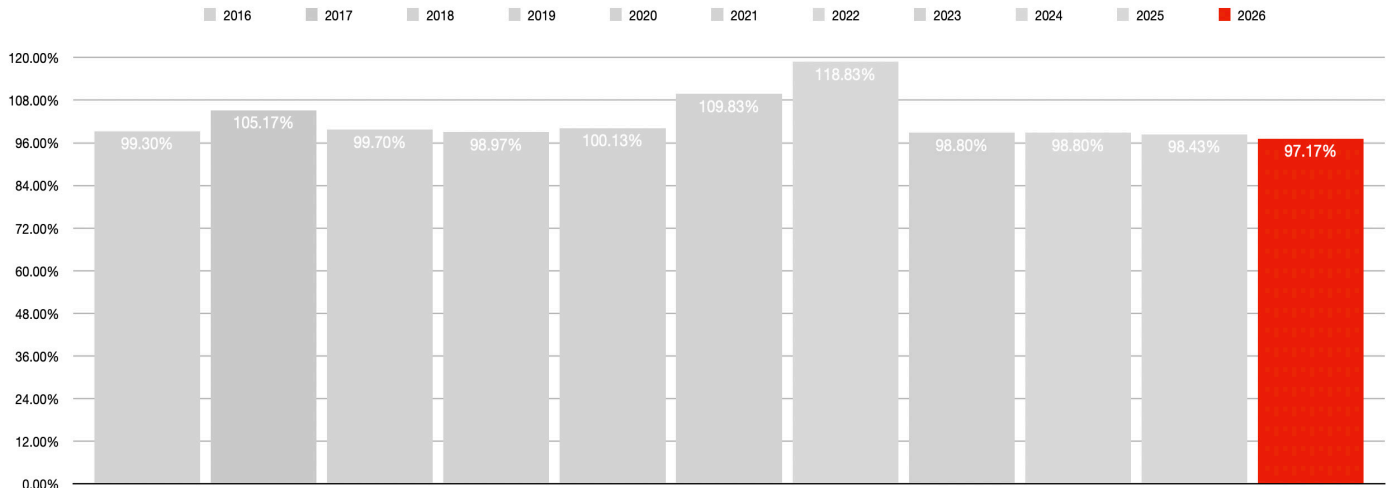
Year-Over-Year



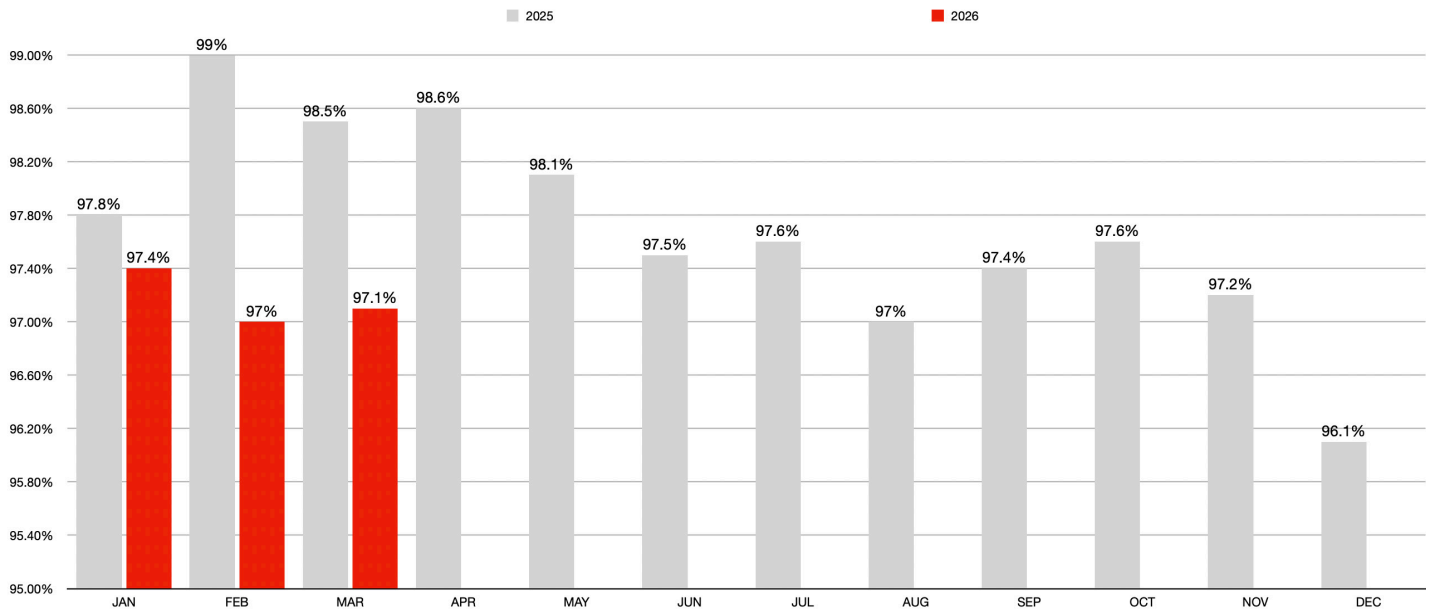
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

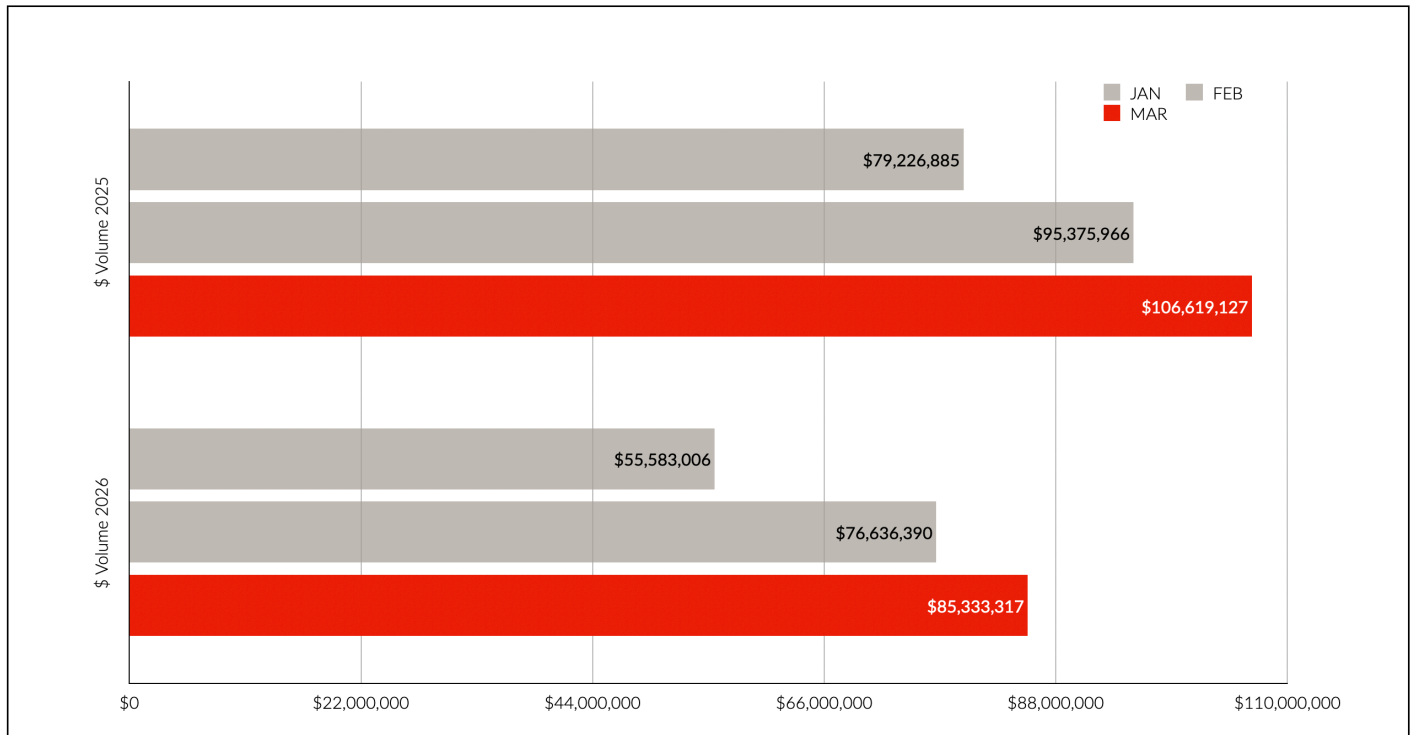


Year-Over-Year



Month-Over-Month 2025 vs. 2026

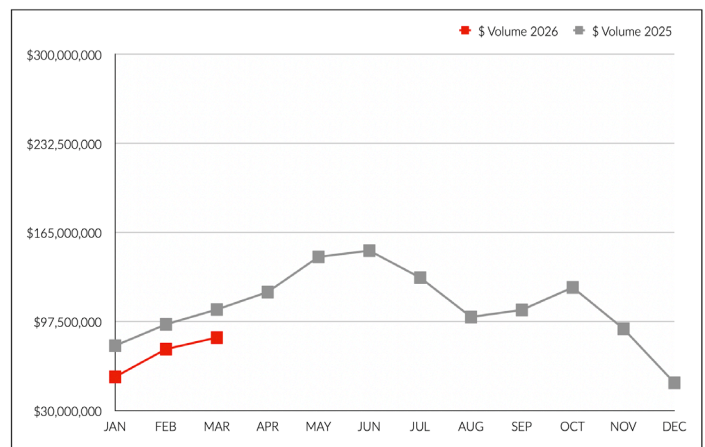
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

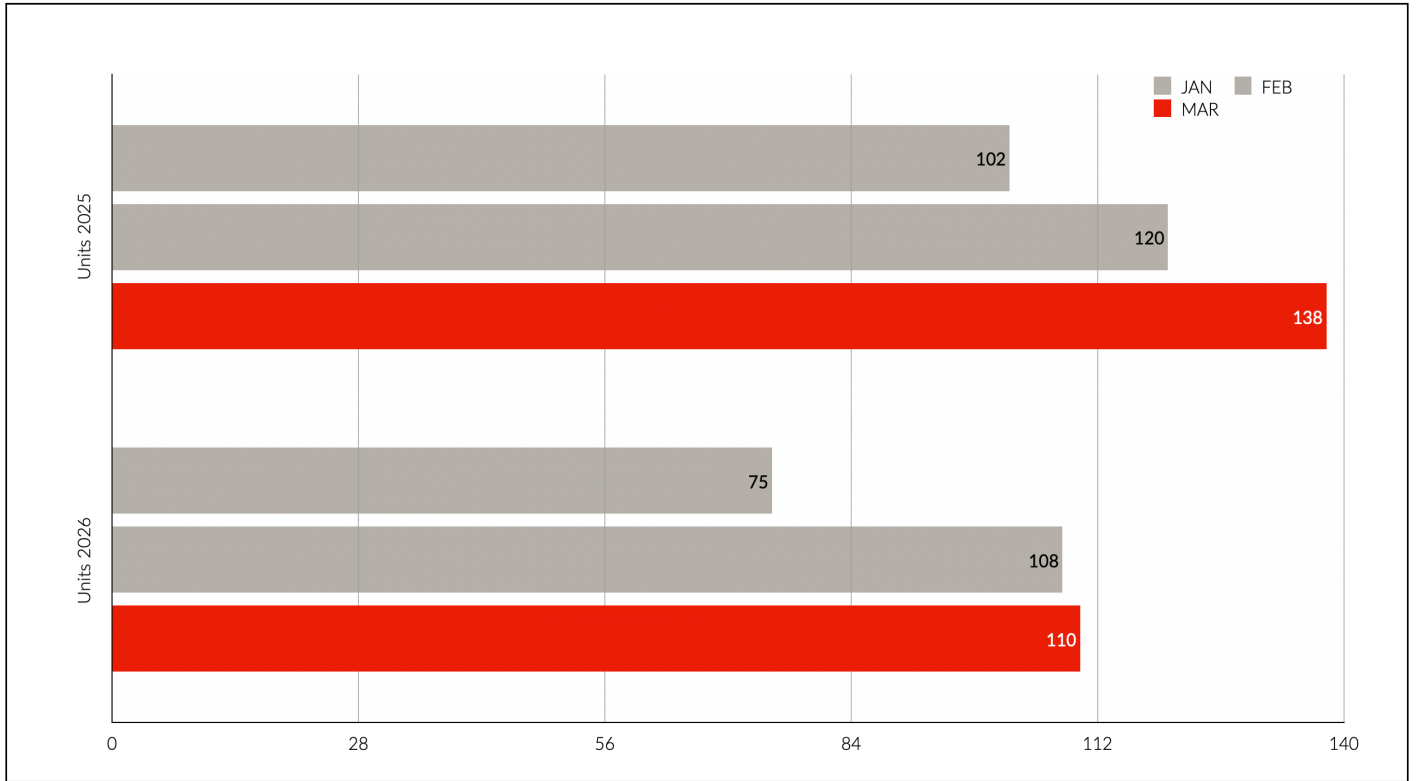


Yearly Totals 2025 vs. 2026

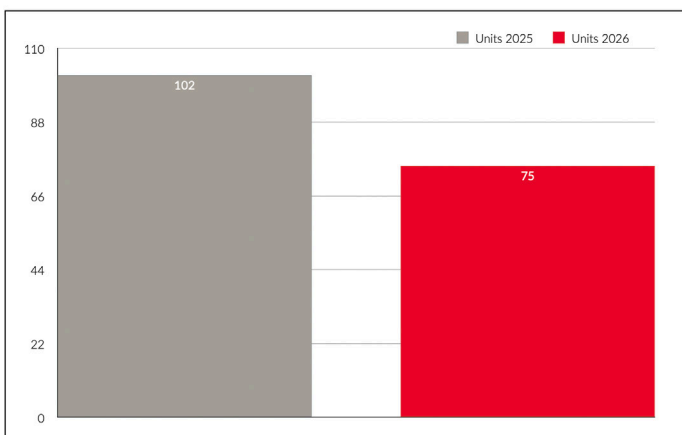


Month vs. Month 2025 vs. 2026

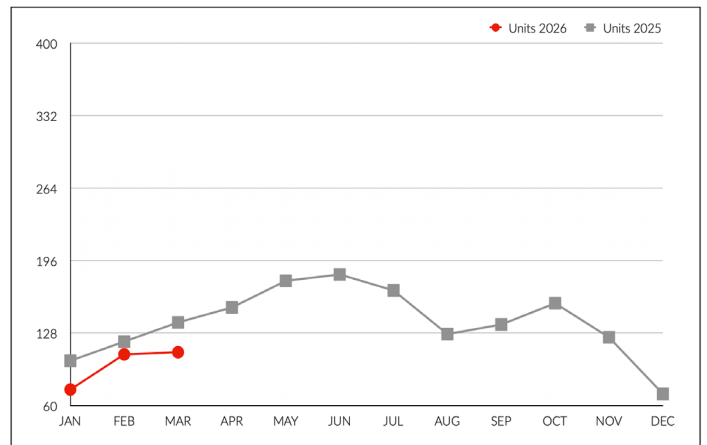
UNIT SALES



Monthly Comparison 2025 vs. 2026

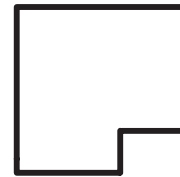


Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

SALES BY TYPE



FREEHOLD

CONDOMINIUM

VACANT LAND

YTD Sales Volume	\$161,167,205 -21.12%	\$56,385,508 -26.67%	\$345,000 -87.57%
YTD Unit Sales	190 -17.39%	103 -20.77%	1 -75%
YTD Average Sale Price	\$848,248 -4.52%	\$547,432 -7.45%	\$345,000.00 -50.27%
March Sales Volume	\$65,842,485 -9.48%	\$19,490,832 -42.47%	\$0 -100%

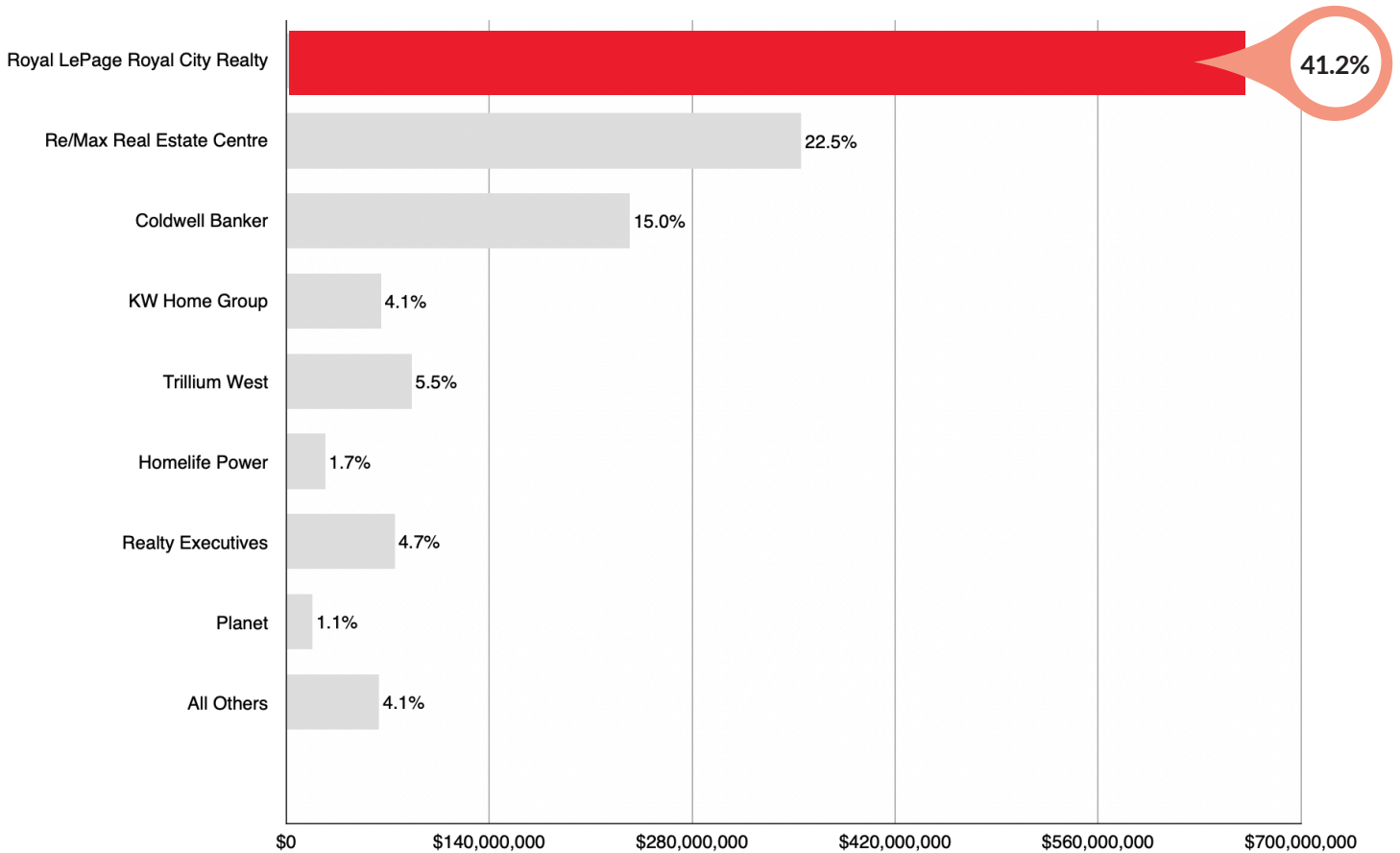


NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of March 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.

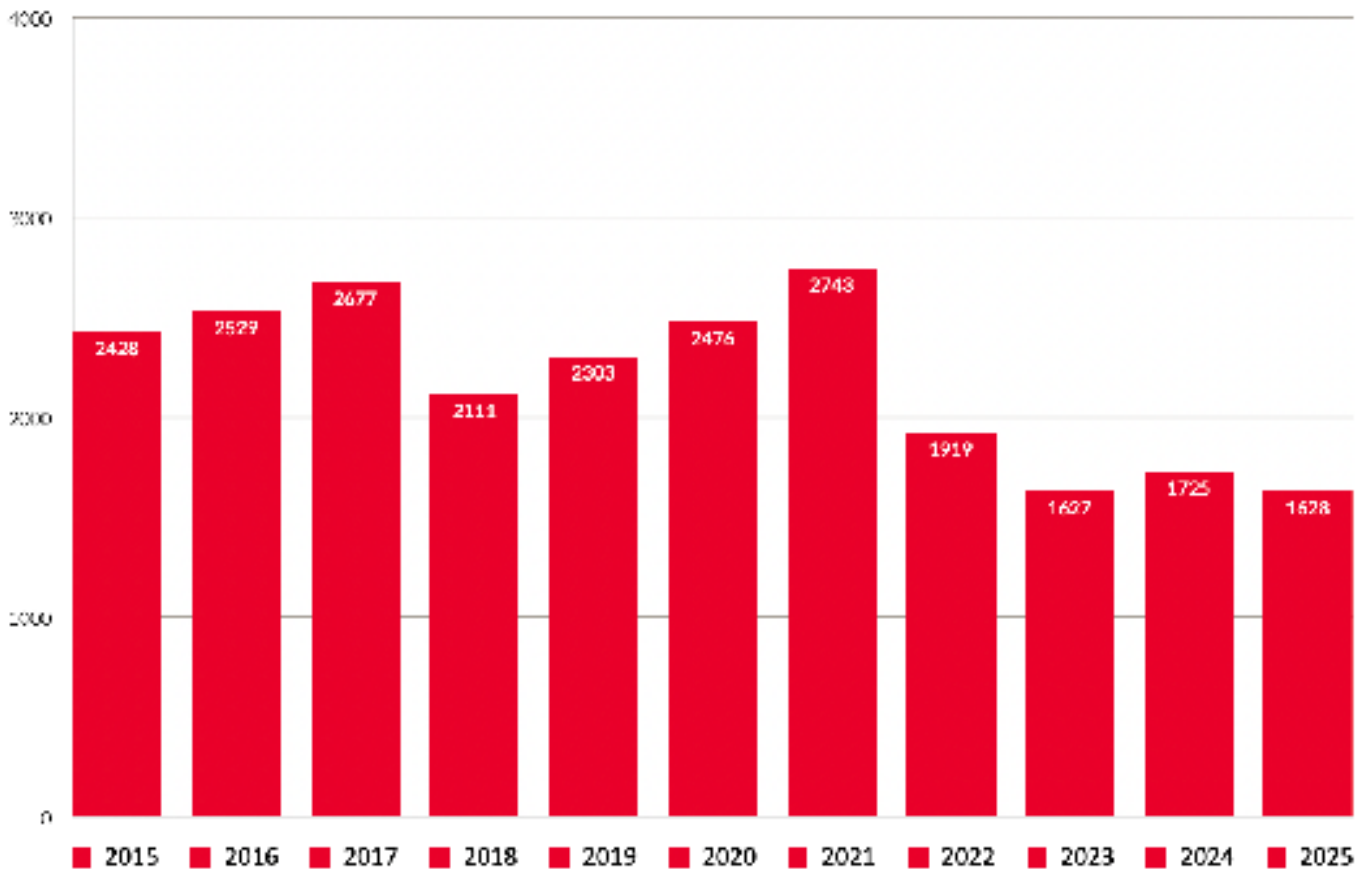
MARKET DOMINANCE



Market Share by Dollar Volume Within Wellington County
Listing Selling Ends Combined for Guelph Based Companies
March 2024



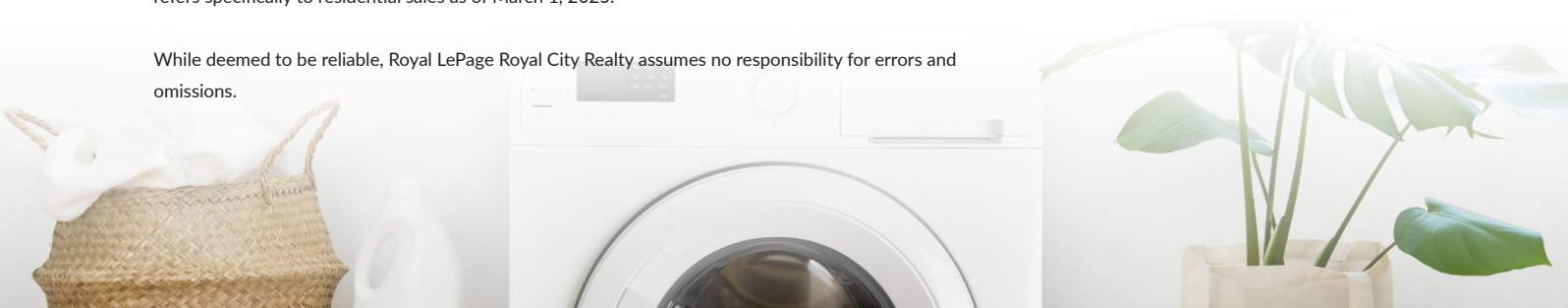
10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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